

## CONTRACT



**WRC**  
**4001 Nebraska Ave. NW**  
**Washington, DC 20016**  
**(202) 885-4000**

www.nbcwashington.com

And:

**MEDIA STRATEGIES & RESEARCH VA**  
**11350 RANDOM HILLS ROAD**  
**SUITE 670**  
**FAIRFAX, VA 22030**

<u>Contract / Revision</u> 310157 /		<u>Alt Order #</u>
<u>Product</u>		
<u>Contract Dates</u> 10/29/12 - 11/06/12	<u>Estimate #</u> 11069	
<u>Advertiser</u> KAINE FOR SENATE 2012		<u>Original Date / Revision</u> 05/08/12 / 11/05/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WRC	<u>Account Executive</u> Kaitie Conway	<u>Sales Office</u> Washington DC
<u>Special Handling</u>		
<u>Demographic</u> RA18+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u> 42650		<u>Advertiser Ref</u> 27689

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WRC	10/29/12	11/06/12	5-6A NEWS4 @5AM	5A-6A		:30			NM	7	\$5,670.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	11111--				5	\$810.00			
	Week:	11/05/12	11/11/12	11-----				2	\$810.00			
N 2	WRC	10/29/12	11/06/12	6-7A NEWS4 @ 6AM	6A-7A		:30			NM	8	\$14,400.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	11111--				5	\$1,800.00			
	Week:	11/05/12	11/11/12	12-----				3	\$1,800.00			
N 3	WRC	10/29/12	11/06/12	7-9A TODAY SHOW	7A-9A		:30			NM	9	\$22,860.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	11111--				5	\$2,540.00			
	Week:	11/05/12	11/11/12	22-----				4	\$2,540.00			
N 4	WRC	11/03/12	11/03/12	News 4 Sat 6am 6-7a	6A-7A		:30			NM	1	\$600.00
	IP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	-----S-				1	\$600.00			
N 5	WRC	11/03/12	11/03/12	Saturday Today 7-9a	7A-9A		:30			NM	1	\$1,800.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	-----S-				1	\$1,800.00			
N 6	WRC	11/04/12	11/04/12	News Sun 7-8a	7-8a		:30			NM	1	\$900.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

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FOR NBC &amp; TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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<u>Contract Dates</u> 10/29/12 - 11/06/12		<u>Product</u>
<u>Advertiser</u> KAINE FOR SENATE 201:		<u>Estimate #</u> 11069
<u>Original Date / Revision</u> 05/08/12 / 11/05/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12   11/04/12   -----S   1   \$900.00												
N 7	WRC	11/04/12	11/04/12	Sunday Today 8-9a	8-9A		:30			NM	1	\$2,700.00
CDR												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12   11/04/12   -----S   1   \$2,700.00												
N 8	WRC	11/02/12	11/06/12	9-10A TODAY SHOW 2	9A-10A		:30			NM	2	\$2,700.00
CDR												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12   11/04/12   ---- 1--   1   \$1,350.00 Week: 11/05/12   11/11/12   - 1-----   1   \$1,350.00												
N 9	WRC	10/31/12	11/05/12	10-11A TODAY SHOW 3	10A-11A		:30			NM	2	\$2,000.00
CDR												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12   11/04/12   -- 1----   1   \$1,000.00 Week: 11/05/12   11/11/12   1-----   1   \$1,000.00												
N 10	WRC	10/29/12	10/29/12	11A-12P MIDDAY NEWS	11A-12P		:30			NM	1	\$400.00
IP												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12   11/04/12   1-----   1   \$400.00												
N 11	WRC	11/04/12	11/04/12	News 4 Sun 9-10a	9-10A		:30			NM	1	\$1,350.00
CDR												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12   11/04/12   -----S   1   \$1,350.00												
N 12	WRC	10/29/12	11/06/12	Ellen	3P-4P		:30			NM	6	\$4,800.00
CDR												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12   11/04/12   11111--   5   \$800.00												
<u>Spot</u> <u>Ch</u> <u>Date Range</u> <u>Description</u> <u>Start/End Time</u> <u>Weekdays</u> <u>Length</u> <u>Rate</u> <u>Type</u> 1   WRC   10/29/12-11/04/12   Ellen   3P-4P   MTuWThF--   :30 <del>\$800.00</del> NM See MG 13.15, 13.16, 13.17, 13.18 DNA-SEVERE WX COVERAGE Week: 11/05/12   11/11/12   11-----   2   \$800.00												
N 13	WRC	10/29/12	11/06/12	4-5P NEWS4 @ 4PM	4P-5P		:30			NM	20	\$23,160.00
CDR												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12   11/04/12   22222--   10   \$1,080.00												

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<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Spot</u> <u>Ch</u> <u>Date Range</u> <u>Description</u> <u>Start/End Time</u> <u>Weekdays</u> <u>Length</u> <u>Rate</u> <u>Type</u>												
8	WRC	10/29/12-11/04/12		4-5P NEWS4 @ 4PM	4P-5P	MTuWThF----	:30		<del>\$1,080.00</del>	NM		
See MG 13, 15, 13, 16, 13, 17, 13, 18												
DNA-NEWS SPL REPORT												
15	WRC	11/06/12-11/06/12		5-6A NEWS4 @ 5AM	5A-6A	-Tu-----	:30		\$810.00	NM		
Ⓜ MG for 12.1, 23.1, 13.8												
16	WRC	11/06/12-11/06/12		6-7A NEWS4 @ 6AM	6A-7A	-Tu-----	:30		\$1,400.00	NM		
Ⓜ MG for 12.1, 23.1, 13.8												
17	WRC	11/06/12-11/06/12		7-9A TODAY SHOW	7A-9A	-Tu-----	:30		\$2,540.00	NM		
Ⓜ MG for 12.1, 23.1, 13.8												
18	WRC	11/06/12-11/06/12		Steve Harvey	2-3p	-Tu-----	:30		\$630.00	NM		
Ⓜ MG for 12.1, 23.1, 13.8												
19	WRC	11/06/12-11/06/12		7-9A TODAY SHOW	7A-9A	-Tu-----	:30		\$2,540.00	NM		
Ⓢ Bonus												
20	WRC	11/06/12-11/06/12		11A-12P MIDDAY NEWS	11A-12P	-Tu-----	:30		\$600.00	NM		
Ⓢ Bonus												
21	WRC	11/06/12-11/06/12		11A-12P MIDDAY NEWS	11A-12P	-Tu-----	:30		\$600.00	NM		
Ⓢ Bonus												
Week:		11/05/12	11/11/12	22-----				4	\$1,080.00			
N 14	WRC	10/29/12	11/05/12	5-6P NEWS 4 @ 5PM	5P-6P		:30			NM	12	\$19,440.00
CDR												
Week:		10/29/12	11/04/12	22222--				10	\$1,620.00			
Week:		11/05/12	11/11/12	2-----				2	\$1,620.00			
N 15	WRC	10/29/12	11/05/12	6-7P NEWS4 @ 6PM	6P-7P		:30			NM	12	\$21,600.00
CDR												
Week:		10/29/12	11/04/12	22222--				10	\$1,800.00			
Week:		11/05/12	11/11/12	2-----				2	\$1,800.00			
N 16	WRC	10/30/12	11/01/12	7-730P NBC NIGHTLY NEW: 7P-730P			:30			NM	2	\$20,000.00
CDR												
Week:		10/29/12	11/04/12	-1-1---				2	\$10,000.00			
N 17	WRC	11/04/12	11/04/12	6-630P NEWS4 @ 6P SU W16-630P			:30			NM	1	\$1,750.00
CDR												
Week:		10/29/12	11/04/12	-----S				1	\$1,750.00			
N 18	WRC	10/30/12	11/05/12	730-8P ACCESS HOLLYWO: 730P-8P			:30			NM	2	\$11,000.00
CDR												
Week:		10/29/12	11/04/12	---1---				1	\$5,500.00			
Week:		11/05/12	11/11/12	1-----				1	\$5,500.00			
N 19	WRC	11/05/12	11/05/12	Revolution	10-11p		:30			NM	1	\$8,000.00
CDR												

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	M-----				1	\$8,000.00			
D 20	WRC	11/01/12	11/01/12	30 Rock/UAN	8-9p		:30			NM	0	\$0.00
IP												
D 21	WRC	10/31/12	10/31/12	Law & Order SVU	9P-10P		:30			NM	0	\$0.00
CDR												
N 22	WRC	11/02/12	11/02/12	10-11P DATELINE NBC	10P-11P		:30			NM	1	\$5,400.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	----F--				1	\$5,400.00			
N 23	WRC	10/29/12	11/05/12	11-1135p M-SU L NEWS	11P-1135P		:30			NM	4	\$14,400.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	1-111--				4	\$3,600.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
1	WRC	10/29/12-11/04/12		11-1135p M-SU L NEWS	11P-1135P	M--WThF----	:30		<del>\$3,600.00</del>	NM		
See MG 13.15,13.16,13.17,13.18												
DNA-SEVERE WX COVERAGE												
Week:		11/05/12	11/11/12	1-----				1	\$3,600.00			
N 24	WRC	11/03/12	11/03/12	11-1135p M-SU L NEWS	11P-1135P		:30			NM	1	\$3,600.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-----1-				1	\$3,600.00			
N 25	WRC	11/04/12	11/04/12	1130P-1205A NEWS (NFL)	1130P-1205a		:30			NM	1	\$4,150.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-----1				1	\$4,150.00			
N 26	WRC	10/29/12	11/05/12	1135-1237A TONIGHT SHOW	1135P-1237A		:30			NM	3	\$4,500.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-1--1--				2	\$1,500.00			
Week:		11/05/12	11/11/12	1-----				1	\$1,500.00			
D 27	WRC	11/03/12	11/03/12	News 4 Sat 9-1030a	9-1030a		:30			NM	0	\$0.00
IP												
N 28	WRC	11/03/12	11/03/12	News 4 Sat 9-1030a	9-1030a		:30			NM	1	\$1,300.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-----S-				1	\$1,300.00			
N 29	WRC	10/30/12	10/30/12	The Voice	8-9p		:30			NM	1	\$9,500.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-T-----				1	\$9,500.00			
N 30	WRC	11/01/12	11/01/12	Rock Center	10-11p		:30			NM	1	\$5,000.00
IP												

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<u>Contract / Revision</u> 310157 /		<u>Alt Order #</u>
<u>Contract Dates</u> 10/29/12 - 11/06/12	<u>Product</u>	<u>Estimate #</u> 11069
<u>Advertiser</u> KAINE FOR SENATE 201:		<u>Original Date / Revision</u> 05/08/12 / 11/05/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	---T---				1	\$5,000.00			
<b>Totals</b>											103	\$212,980.00

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 - 11/06/12	103	\$212,980.00	\$181,033.00
<b>Totals</b>	103	\$212,980.00	\$181,033.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.